



# COUNTY OF SAGINAW

## OFFICE OF COUNTY CONTROLLER

111 SOUTH MICHIGAN AVENUE  
SAGINAW, MICHIGAN 48602

December 5, 2016

**ROBERT V. BELLEMAN**  
*Controller/Chief Administrative Officer*  
[rbelleman@saginawcounty.com](mailto:rbelleman@saginawcounty.com)

TO: ALL INTERESTED VENDORS - As Addressed

RE: Request for Sealed Proposals - 2017 Mosquito Control Insecticides

You are hereby invited to submit sealed proposals to furnish insecticides to the Saginaw County Mosquito Abatement Commission. Vendors may submit proposals and any required materials.

Sealed proposals are due no later than **9:30 a.m. on Wednesday, January 18, 2017** in the Controller's Office Conference Room, Suite 100, 111 S. Michigan Avenue, Saginaw, MI 48602. Sealed proposals will be publicly opened at **9:30 a.m. on Wednesday, January 18, 2017**. The public bid opening will be held at the address listed above. Each proposal must be clearly marked "2017 MOSQUITO CONTROL INSECTICIDES BID" to ensure the proposal is not lost, misplaced or opened early; the name and address of the vendor must also be on the outside of the envelope.

All parties submitting proposals hereby understand and acknowledge that such proposals to the County of Saginaw are with recognition that the County of Saginaw is or may be receiving other offers and that the County of Saginaw reserves the right to accept the lowest and/or best offer, as well as the right, in its sole option, to reject any and all offers or to waive any formality or technicality in any offer for any reason or no reason. Proposer agrees to these understandings in making its offer and confirms specifically that even if its offer is the lowest offer, the County of Saginaw may not accept it.

The County of Saginaw will make every effort to provide interested vendors with sufficient information to make a responsive offer. Questions requiring additional information or clarification should be directed to Bill Stanuszek, Director of Mosquito Control at (989) 755-5751 who will be the Project Director for this contract. Questions regarding the actual proposal process must be directed to my attention at (989) 790-5505. Your anticipated participation in our procurement process is greatly appreciated.

Sincerely,

Kelly M. Suppes  
Purchasing/Risk Manager

cc: William Stanuszek, Director of SCMAC

**COUNTY OF SAGINAW  
SPECIFICATIONS**

**Mosquito Control Insecticide Chemicals (2017 Season)**

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1. All materials proposed shall be of the manufacturer specified and meet the specifications listed on the enclosed sheet. Equivalent, alternate materials and formulations will be considered, however these must be specified on the proposal sheet.
2. Each material is to be considered for separate award.
3. All materials shall be shipped in original, factory-sealed containers provided by the manufacturer.
4. Any variation from the specified container size shall be indicated on the proposal sheet.
5. One (1) set of O.S.H.A. approved Safety Data Sheets and manufacturer labels for each material proposed shall be provided.
6. Materials are to be delivered to the destination specified on the proposal sheet during the delivery period specified. Deliveries shall be made Monday through Friday, between the hours of 8:00 a.m. and 4:00 p.m.
7. All shipments made against this contract shall be F.O.B. DESTINATION and freight charges must be included in your cost proposal. Collect freight shipments will be refused. Destinations are as follows:

***SAGINAW COUNTY MOSQUITO ABATEMENT COMMISSION (SCMAC)  
211 CONGRESS AVE.  
SAGINAW, MI 48602  
(989) 755-5751***

8. Payment terms for each product proposed shall be clearly stated by the vendor on the proposal sheet.
9. All parties submitting proposals hereby understand and acknowledge that such proposals to the County of Saginaw are with recognition that the County of Saginaw is or may be receiving other offers and that the County of Saginaw reserves the right to accept the lowest and/or best offer, as well as the right, in its sole option, to reject any and all offers or to waive any formality or technicality in any offer for any reason or no reason. Proposer agrees to these understandings in making its offer and agrees that even if its offer is the lowest offer, the County of Saginaw may not accept it.
10. The following insurance shall be maintained by the vendor during the execution of, or until such time as the contract is complete:
  - A) Worker's Compensation as required by State law
  - B) Employer's Liability \$500,000.00 minimum
  - C) Comprehensive Public Liability and Automobile Liability
    - 1) Bodily Injury \$1,000,000.00 minimum
    - 2) Property Damage \$1,000,000.00 minimum
  - D) Product Liability \$1,000,000.00

Upon acceptance of a proposal, the vendor shall provide an insurance certificate naming the County of Saginaw as an additional insured during the contract period.

11. Copies of insurance coverage (Certificate of Insurance) must be submitted with vendor's proposal.

12. After award of the contract for the purchase of Bti, the vendor shall, within 60 days, furnish results of a recent bioassay of the material intended for this sale.
13. The County shall have the privilege of ordering additional quantities of specified materials at the proposal price (plus freight) until September 15, 2017. The initial purchase of permethrin will be shipped in two allotments and freight will be included in both deliveries.
14. Bti granules offered for the initial purchase must be formulated within three (3) months of delivery.
15. ULV Adulticide must include the Batch # and Lot # of technical material that product came from or a Certificate of Analysis.
16. All necessary safety precautions should be taken by the vendor to ensure the safety of their employees and public while accomplishing the project.
17. Vendors must use the enclosed proposal response sheet to summarize their proposal. Vendors may attach additional proposal sheets for any alternates.
18. Should there be a tie on either the unit price (if awarded on a per item basis), sections of the bid, or the whole bid, the deadlock will be decided using the following order:
  - a. The company receiving the larger dollar award on other items within the bid.
  - b. A coin toss will be made to decide the award.

This does not preclude the possibility of splitting an order if it is deemed to be in the best interest of the County.

**2017 SAGINAW COUNTY MOSQUITO CONTROL INSECTICIDE  
PROPOSAL RESPONSE SHEET  
JANUARY 18, 2017 @ 9:30 AM**

Vendor: \_\_\_\_\_ Contact Person: \_\_\_\_\_ Phone: \_\_\_\_\_

Vendor Authorized Signature: \_\_\_\_\_ EMAIL: \_\_\_\_\_ Date: \_\_\_\_\_

ITEM	MATERIAL & SPECIFICATIONS	QUANTITY	DESTINATION	DELIVERY PERIOD (2017)	UNIT COST	TOTAL COST
A	Bti Granular (30oz jug)	100 cases (6 - jugs/case)	SCMAC 211 Congress Ave. Saginaw, MI 48602	March 6-10		
B	Larviciding Oil: Bonide/BVA2/Kontrol (275 gallon totes)	0-275 gallons (0-1) 275 gal totes	SCMAC	July 10-14		
C	Altosid XR (ingot shape, slim version)	8 cases (220/case)	SCMAC	June 5-9		
D	Altosid Pellets WSP (7.0 gram pouch)	29 cases (800/case)	SCMAC	May 1-5		
E	Fourstar 180 Briquets/ Natular XRT	3 cases (200/case)	SCMAC	May 1-5		
F	Mavrik Perimeter (22.3% tau-fluvalinate)	19 cases (12-8oz jugs/case)	SCMAC	May 1-5		
G	Permethrin 4 + 4 ULV, 4% a.i. + 4% PBO minimum 3.9% permethrin, <b>two shipments</b>	5,775 gallons (21) 275 gal totes	SCMAC	May 1-5, 10 totes Jul 10-14, 11 totes		
H	Envion or equivalent (30%permethrin, 30%PBO Water based ULV formulation- <b>PRICE DEPENDENT</b> )	120 gallons (4) 30 gal drums	SCMAC	April 24-28		
I	DeltaGard (2% deltamethrin)	30 gallons (1) 30 gal drums	SCMAC	April 24-28		
J	Vectolex WDG (Bacillus sphaericus, Bs)	4 cases (24-1 lb./case)	SCMAC	May 1-5		
K	Vectobac WDG (Bti)	1 case (24-1 lb./case)	SCMAC	May 1-5		
L	Bti CRG or Bti/Bs CRG or equivalent	0 lbs. 35 to 40 lb. bags	SCMAC	March 6-10		
M	MetaLarv S-PT or equivalent	0 lbs. 35 to 40 lb. bags	SCMAC	March 6-10		