



Fundamentals of Self Funded Health Plans

July, 2020

Personal Service • Custom Solutions • Actionable Recommendations
AOR Health Benefits • 615 Kemmerer Ave SE • Grand Rapids, MI 49508 • (616) 956-2446

Why be self-funded?:

- Reduce / control costs of the health plan
- Offer equal or better benefits
- Have flexibility with providers and plan designs (non-negotiable)
- Reduce employee contributions
- Improve customer service
- Support the improvement of health and health outcomes
- Have an improved ability to forecast plan cost and member liability

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Four key categories of consideration:

- | | |
|---|---|
| <p>1.</p> <p><u>PPO Network</u></p> <ul style="list-style-type: none"> ▪ Hospital and physician provider access ▪ Contractually negotiated discounts ▪ Quality | <p>2.</p> <p><u>Stop Loss Reinsurance</u></p> <ul style="list-style-type: none"> ▪ Coverage type ▪ Premium cost ▪ Reliability |
| <p>3.</p> <p><u>Administration</u></p> <ul style="list-style-type: none"> ▪ Claim processing ▪ Customer Service ▪ Health Management ▪ Reporting | <p>4.</p> <p><u>Prescription Benefit Management</u></p> <ul style="list-style-type: none"> ▪ Formulary (drug list) ▪ Pharmacy access ▪ Service ▪ Cost (cost savings) ▪ Pass-through transparency |

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Overall Cost Illustration

How do overall savings translate to single / double / family rates or contributions?

What has been considered in the establishment of rates or contributions?

- A full 12 months of paid claims?
- A full 12 months of fixed costs?
- Stop loss carrier expected / maximum claim projections or group specific past history?
- Forecasted future Medical / Rx inflation rate (trend)?
- Fully transparent fees built into the original proposal or embedded fees ?
- Do the "rates" developed actual add up to the total proposal amount?

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What's the best way to select a health plan?

- % of Medical claims in-network
- % of actual providers in-network
- % expected savings on Medical / Rx claims
- % expected savings on true fixed costs
- Service, service, service
- Local presence
- Accountability
- Trust
- Partnership
- Willingness to meet clients needs
 - Benefits
 - Providers
- Transparency!

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Questions ?

Steve Hartnett
 Vice President
 ASR Health Benefits

Thank You

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COUNTY OF SAGINAW

OFFICE OF COUNTY CONTROLLER

111 SOUTH MICHIGAN AVENUE
SAGINAW, MICHIGAN 48602

July 24, 2020

ROBERT V. BELLEMAN
Controller/Chief Administrative Officer
rbelleman@saginawcounty.com

MEMORANDUM

TO: Board of Commissioners

FROM: Robert V. Belleman
Controller/CAO

RE: **JULY 28, 2020 COMMITTEE OF THE WHOLE – SAGINAW COUNTY HEALTH DEPARTMENT FISCAL YEAR 2021 BUDGET DISCUSSIONS**

You have set aside the July 28, 2020 Committee of the Whole meeting to conduct a deeper “dive” into the Saginaw County Health Department Fiscal Year 2021 Budget. The Health Department has made an ask for additional General Fund support of \$816,620.

I stated in my June 30, 2020 Fiscal Year Budget Transmittal Letter, “The Saginaw County Health Department has struggled financially to provide programs and services. The County has historically reduced staff as a means of balancing the Health Department budget. I firmly believe we are at a crossroad to determine which services and programs we will continue to provide and the ability to fund those services and programs. (Tab #1,p.2)” I further believe we need to address how to provide sustainable funding for the Health Department. The Budget Audit Committee had a discussion on possibly presenting a millage questions to voters in November as a more reliable funding source. I also believe we need to consider all options in creating or rebuilding a strong, agile Health Department.

I am providing you an electronic copy of:

- 1) Health Department Presentation PowerPoint
- 2) Health Department Fee Schedule 2020-2021 Budget with Cost Recovery Fee Structure
- 3) Health Department Executive Team Brainstorming Session, June 18, 2019
- 4) County of Saginaw Health Department FY 2021 Budget with History
- 5) Legal Opinion, dated July 13, 2020, on the County’s requirement to provide a Maintenance of Effort (**Confidential**)
- 6) Proposed Ballot Language for a dedicated Health Department millage.

I look forward to our discussions at the July 28, 2020 Committee of the Whole meeting.

C: Christina Harrington, Health Officer
Dave Gilbert, Civil Counsel

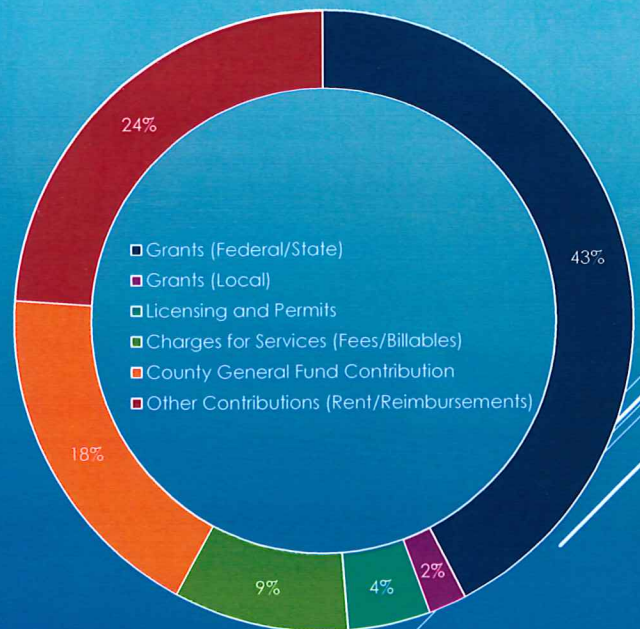
HEALTH DEPARTMENT

FY 21 Budget Discussion

July 28, 2020 | Dow Event Center

Christina Harrington | Health Officer

Description	FY21 Budget	%
Grants (Federal/State)	\$4,293,953	42.5%
Grants (Local)	\$204,133	2.0%
Licensing and Permits	\$435,080	4.3%
Charges for Services (Fees/Billables)	\$921,500	9.2%
County General Fund Contribution	\$1,839,080	18.2%
Other Contributions (Rent/Reimbursements)	\$2,410,643	23.9%
Total Revenues	\$10,104,389	



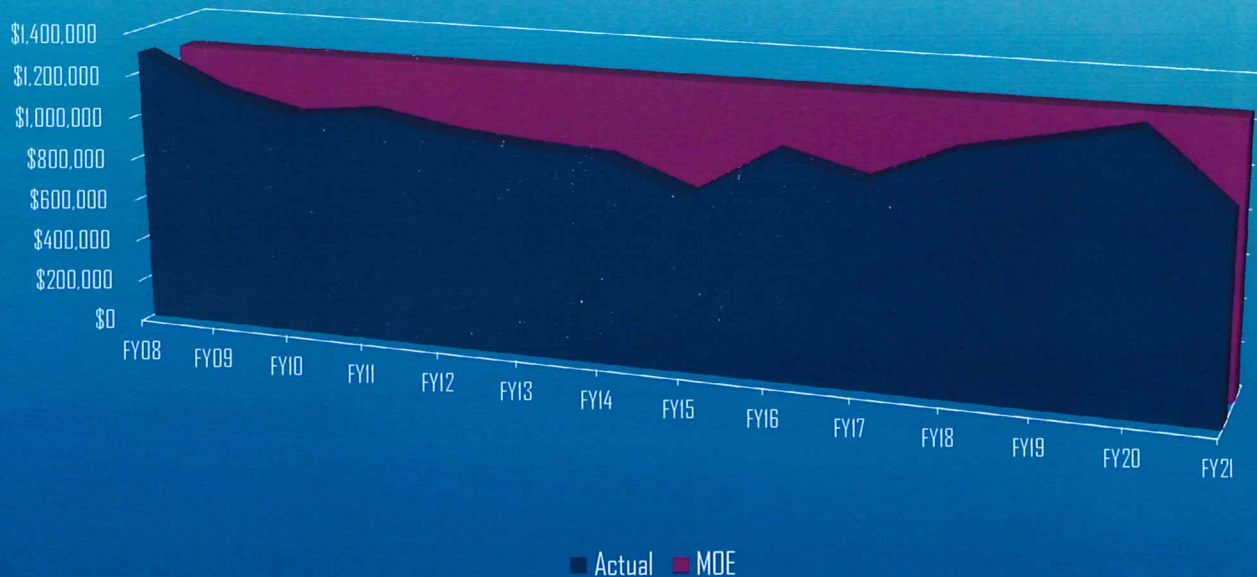
REVENUES OVERVIEW

- ▶ Maintenance of Effort (MOE) = **\$326,255**
 - ▶ IT Bonding for Mainframe and Fiber in FY20 created \$297,030 shortfall
 - ▶ Increase in IT (projections and County Indirect) = \$29,225
- ▶ Total Status Quo Budget Shortfall = **\$816,620**
 - ▶ \$325,255 - MOE
 - ▶ \$490,365 – salary and fringe increases, continued use of Fund balance each year to balance, changes in grants/revenues, etc...

FY21 BUDGET SHORTFALLS

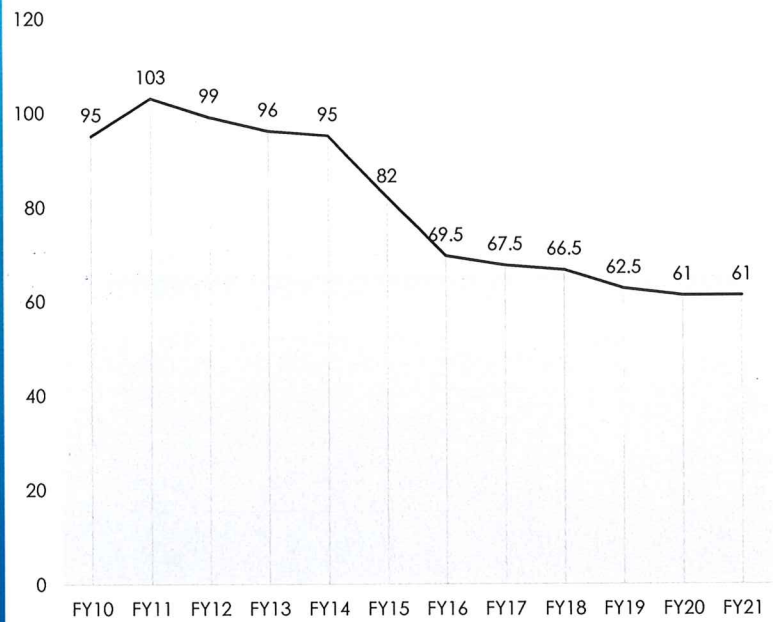
HISTORICAL

SCHD Maintenance of Effort Funding



HISTORICAL

SCHD Workforce (FTEs)



Programs that get Cut (Non-Mandated)	Revenue Loss	Staff Loss	Impact
Laboratory	\$299,595	3.5 FTE	Loss of Regional Laboratory Grant for FY21; No COVID Testing or Coordination; No Water testing for hotels/pools, residents, no drug testing for courts....
Fetal Infant Mortality Review & Blood Lead	\$9,860	0 FTE	No infant death investigations, or children with elevated blood lead
Women, Infants, & Children (WIC)	\$781,497	7.5 FTE	No nutrition support for children, pregnant moms, or babies, no breastfeeding support coordinated throughout county

CONSEQUENCES

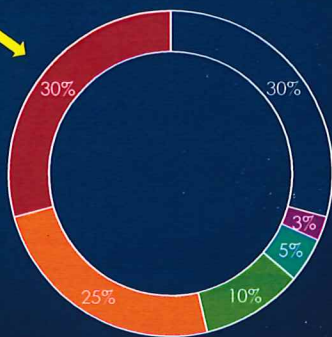
Programs that get Cut (Non-Mandated)	Revenue Loss	Staff Loss	Impact
Nurse – Family Partnership	\$585,249	5 FTE	No support to first time pregnant mothers and families, increasing risk for mothers for infant deaths, lead to higher infant mortality rates; NO COVID investigators (4 from this program)
Children's Special Health Care Services	\$153,027	1.5 FTE	County must assure coordination of care for children with chronic medical conditions and supplemental insurance
• Environmental Health Services (campgrounds, daycares, pools, STFU, septage, solid waste)	\$277,560	3 FTE	No campground, daycare inspections, pools go unregulated, require people with food trucks to get licensing in other counties, no septic regulations contaminated ground water, water contamination!
Total	\$1,829,228	20.5 FTE	Loss of CRITICAL Services the community needs – addresses various services as identified in the Saginaw County Community Health Improvement Plan Building Rent must be redistributed to remaining programs/cost centers = \$117K In Direct charges drop only slightly

CONSEQUENCES

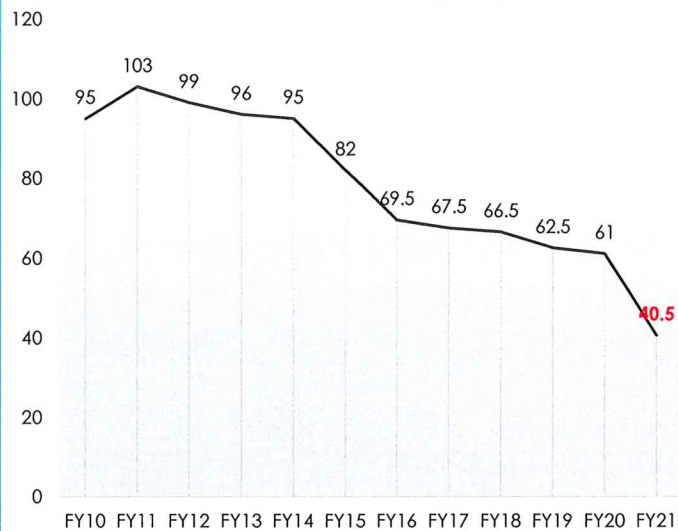
CUTS

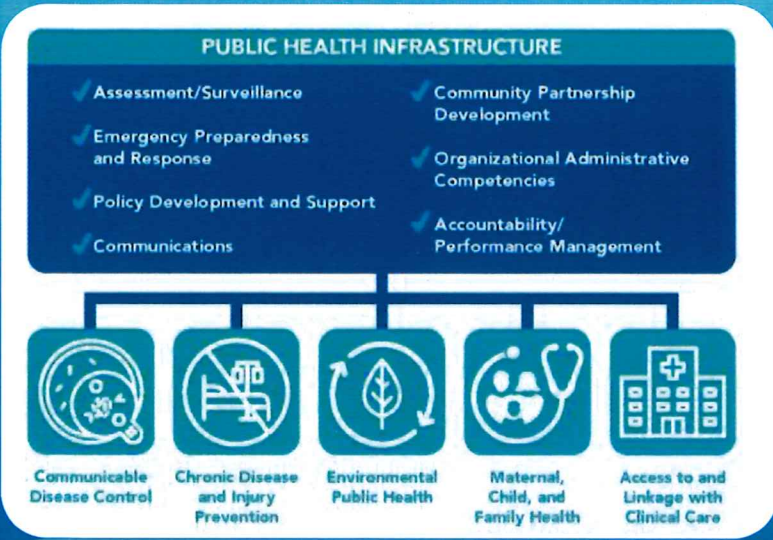
ARE NOT THE SOLUTION

More reliance on GF



SCHD Workforce (FTEs)



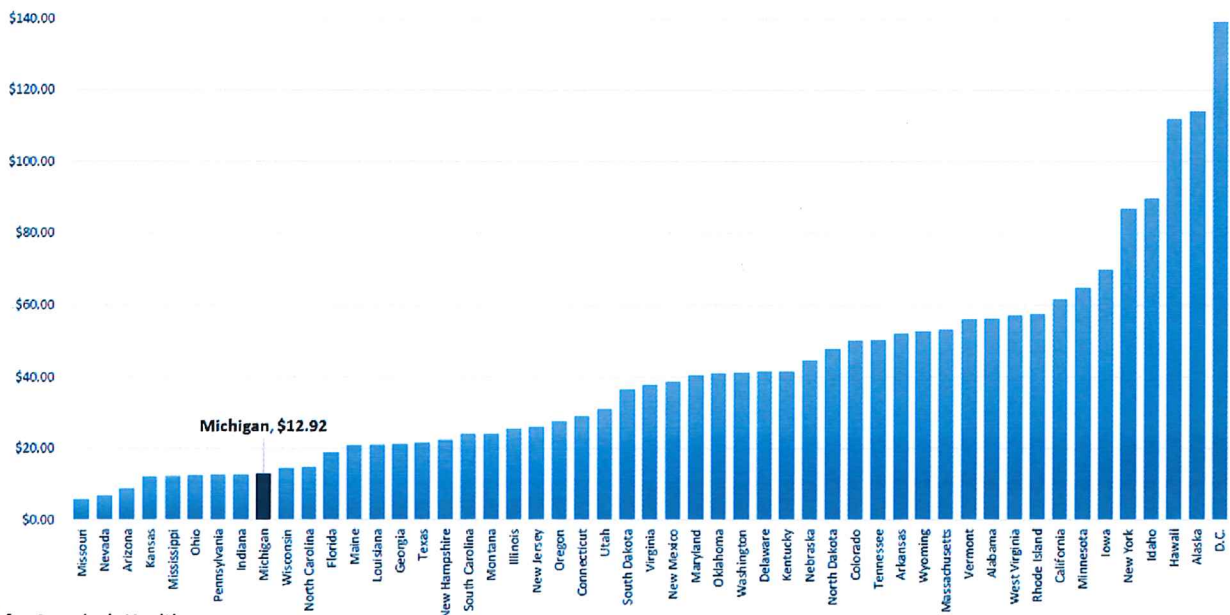


PUBLIC HEALTH INFRASTRUCTURE

Developed by the Public Health National Center for Innovation

- ▶ Total shortfall = \$1,442,606
- ▶ Total missing blocks = \$997,233
- ▶ Grand total = \$2,439,839

Per-Capita State Funding for Public Health, FY2017



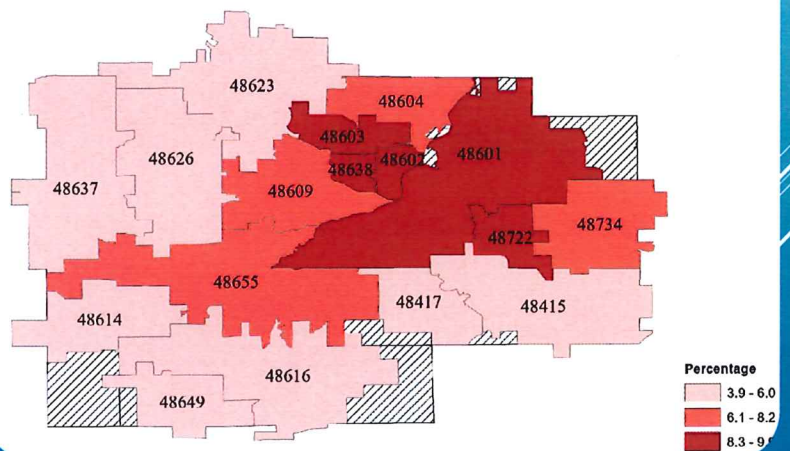
Source: Trust for America's Health



- ▶ Addressing Infrastructure provides Opportunity for Growth!
 - ▶ Expand resources for 1 **Epidemiologist**
 - ▶ Expand resources for 1 **Public Information Officer**
 - ▶ Expand resources for 1-2 **Health Educators**
 - ▶ Expand resources for **Mobile Unit Service Delivery**
 - ▶ COVID-19 Testing, (Vaccinations – Flu and COVID)
 - ▶ Immunization (Flu at High Risk Settings/School Based)
 - ▶ Allow Mobile Syringe Services and HIV Testing
 - ▶ *Reach all parts of our County!*

Percentage of COVID-19 Cases by Zip Code

06/14/2020



INFRASTRUCTURE NEEDS

OTHER IDEAS



Contracting for nurses with CMU (\$100 – 400K Savings)



Move out of the building – (\$100K – \$200K Savings)



Full cost reimbursement for EH (Generate \$500K+) – see fee schedule



We need diversified local investments and redesign of public health system funding. This means getting diversity Board of Health for long term solutions! – In Progress

Millage Options (enough to generate \$2.5 Mills)

SO WHAT WE REALLY NEED

- ▶ \$816K to continue critical services to:
 - ▶ Save babies,
 - ▶ Provide rapid testing for COVID-19,
 - ▶ Continue COVID investigations/contract tracing, coordination of testing
 - ▶ Protect everyone from environmental health hazards
 - ▶ Provide assistance to chronically ill children and families
- ▶ Full staffing to actually Increase Revenues – 7 Nursing vacancies is unacceptable
- ▶ Fully funded infrastructure needs an additional \$2.5 Million to have long term growth

COUNTY OF SAGINAW

Fee Schedule 2020 ~ 2021 Budget

The following fees shall be incorporated into the fee schedules for the following departments and shall become effective on October 1, 2020.

Fee Description	Authority	FY 2020 Approved Fee	FY 2021 Recommended Fee	FY 2021 Recommended Fee Cost Recovery-Env Health
All Departments (Unless Otherwise Noted)				
Freedom of Information Act (FOIA) Fees	County Policy #112	Subject to Change - see County Policy #112		
Record Copying - Copy Machine	County	1.00 per page		
Non-Certified Copies	County	1.00 per page		
Record Copying-Police Reports for Defense Attorney-Prosecutor	County	1.00 per page		
Faxing Service Fee	County	2.00 per page		
Re-Printing of W-2's	County	10.00		
Health Department				
Laboratory Fees				
Routine Well Water Analysis-Coliform & Anions	County	\$27.00	\$28.00	
Routine Well Water Analysis-Coliform, Anions & Cations	County	33.00	34.00	
Pool/Spa Testing	County	29.00	30.00	
Routine Coliform up to 72 Hours - replaced with below	County	16.00	-	
24 Qualitative Coliform - method change	County	17.00	-	
Coliform Qualitative	County	-	17.00	
Coliform Quantitative (name change - eliminated 24)	County	20.00	21.00	
Limited Chemistry (Anion Testing)	County	14.00	14.00	
Expanded Chemistry (Anion & Cation)	County	18.00	19.00	
Standard Plate Count Test	County	14.00	15.00	
Blood Draw	County	10.00	10.00	
Paternity Collection	County	27.00	28.00	
VDRL (Syphilis)	County	15.00	15.00	
Thayer Martin (GC)	County	15.00	15.00	
Direct Gram Stain	County	4.00	4.00	
Chlamydia/GC NAAT	County	36.00 - 80.00	36.00 - 80.00	
Chlorine Wheel Calibration (EHS)	County	15.00	15.00	
Reagent Preparation (KOH or Saline)	County	10.00	10.00	
Dairy Coliform	County	18.00	19.00	
Spore Strip Verification of Sterilization (Yearly Fee)	County	95.00	98.00	
pH Analysis	County	13.00	13.00	
Enrollment Fee	County	25.00	26.00	
Drug Testing Confirmation	County	40.00	41.00	
Single Analyte Drug Screen Quantitative	County	18.00	19.00	
5 Panel Quantitative Urine Drug Screen	County	21.00	22.00	
9 Panel Quantitative Urine Drug Screen	County	24.00	25.00	
Rapid Drug Screen 10 Panel, includes secondary testing on positives	County	28.00	29.00	
EtG (ethyl glucuronide)	County	21.00	22.00	
Rice Water Testing	County	16.00	16.00	
Legionella Testing in Water (Quantitative)	County	-	75.00	
Late Fees	County	-	5% for every 30 dys after 70 days	
Environmental Health Fees				
License Surcharge	State of Michigan	TBD by MDA	TBD by MDA	TBD by MDA
Food Service 0-50 Seats	County	400.00	410.00	818.00
Food Service 51-75 Seats	County	480.00	492.00	982.00
Food Service 76-100 Seats	County	590.00	605.00	1,207.00
Food Service 101+ Seats	County	770.00	790.00	1,575.00
Non-Profits	County	50% of established fee	50% of established fee	50% of established fee
Educational Facilities, Non-County Governments	County	50% of established fee	50% of established fee	50% of established fee
Educational Facilities, Governmental Entity	County	50% of established fee	50% of established fee	50% of established fee
Late Fee	County	20% after April 30th; additional 10% per month after May 31st	20% after April 30th; additional 10% per month after May 31st	20% after April 30th; additional 10% per month after May 31st
Late Fee (Non-Profit)	County	30.00	31.00	62.00
Food Service No Surcharge	County	5.00 Consumer Education Fee to MDARD	5.00 Consumer Education Fee to MDARD	5.00 Consumer Education Fee to MDARD
Food Service Seasonal 0-50 Seats	County	300.00	308.00	614.00
Food Service Seasonal 51-75 Seats	County	360.00	369.00	737.00
Food Service Seasonal 76-100 Seats	County	445.00	457.00	910.00
Food Service Seasonal 101+ Seats	County	575.00	590.00	1,176.00
Temporary Food License				
License Surcharge	State of Michigan	TBD by MDARD	TBD by MDARD	TBD by MDARD
Temporary Food 1-9 days	County	95.00	97.00	208.00
Temporary Food 10-14 days	County	120.00	123.00	263.00
Temporary Food 1-9 days (Non-Profit)	County	No Surcharge 50.00 w/educational training fee	No Surcharge 50.00 w/educational training fee	No Surcharge 50.00 w/educational training fee
Temporary Food 10-14 days (Non-Profit)	County	No Surcharge 63.00 w/educational training fee	No Surcharge 63.00 w/educational training fee	No Surcharge 63.00 w/educational training fee
Late Fee - 2-5 days before event	County	50.00	51.00	109.00
Late Fee - Friday before weekend event/day before weekday event	County	95.00	97.00	208.00

Fee Description	Authority	FY 2020	FY 2021	FY 2021
		Approved Fee	Recommended Fee	Recommended Fee Cost Recovery-Env Health
Late Fee - Day of event	County	Double Normal Fee	Double Normal Fee	Double Normal Fee
Special Transitory Food Units (STFU)				
License Fee	State of Michigan	TBD by MDARD	TBD by MDARD	TBD by MDARD
Inspection Fee	State of Michigan	TBD by MDARD	TBD by MDARD	TBD by MDARD
Mobile Units				
License Fee	County	400.00	410.00	818.00
Plan Review				
Plan Review 0-50 seats	County	855.00	877.00	1,430.00
Plan Review 51-75 seats	County	1025.00	1,052.00	1,715.00
Plan Review 76-100 seats	County	1,230.00	1,262.00	2,058.00
Plan Review 101+ seats	County	1,560.00	1,601.00	2,610.00
Plan Review STFU & Mobile	County	975.00	1,000.00	1,633.00
Plan Review Limited	County	680.00	698.00	1,138.00
Construction without plans submitted	County	Double Normal Fee	Double Normal Fee	Double Normal Fee
Pre-opening follow-up inspection	County	265.00	272.00	443.00
Septic Permits - Residential				
Residential Septic Permit	County	440.00	451.00	1,500.00
Residential Septic Tank Only Permit	County	200.00	205.00	682.00
Failed Septic Inspection Follow Up Fee for Installer/Contractor	County	135.00	139.00	460.00
Septic Permits - Commercial				
Commercial Septic 1-1,000 gal/day	County	440.00	451.00	1,500.00
Commercial Septic 1,001-2,000 gal/day	County	655.00	672.00	2,234.00
Commercial Septic 2,001-5,000 gal/day	County	785.00	805.00	2,677.00
Commercial Septic 5,001-10,000 gal/day	County	945.00	970.00	3,222.00
Installation/Construction of system w/o permit	County	Double Normal Fee	Double Normal Fee	Double Normal Fee
Commercial Septic Tank Only Permit	County	200.00	205.00	682.00
Well Permits				
Residential Type III Well	County	205.00	210.00	560.00
Commercial Type III Well	County	235.00	241.00	642.00
Commercial Type II Well	County	345.00	354.00	943.00
Irrigation /Test Well - no sample	County	225.00	231.00	615.00
Installation w/o permit	County	Double Normal Fee	Double Normal Fee	Double Normal Fee
Capacity/Quantity Test	County	190.00	195.00	519.00
Non-Community Level II Assessment	County	190.00	195.00	519.00
Type II Water Sample Collection Fee	County	85.00 + cost of samples	87.00 + cost of samples	232 + cost of samples
Failed Well Inspection Follow Up Fee for Installer/Contractor	County	135.00	139.00	369.00
Septic Well Evaluations				
Mortgage Evaluation Well	County	205.00 + 26.00 per lead sample	210.00 + 26.00 per lead sample	560.00 + 26.00 per lead sample
Mortgage Evaluation Septic	County	330.00 + 26.00 per lead sample	339.00 + 26.00 per lead sample	1125.00 + 26.00 per lead sample
Mortgage Evaluation Well & Septic	County	465.00	477.00	1,125.00
Performance Inspection Septic	County	330.00	339.00	1,586.00
Performance Inspection Septic & Well	County	465.00	477.00	1,125.00
MDHHS Inspections				
MDHHS Full Inspection	County	400.00	410.00	859.00
Other Programs				
Body Art Facility Inspection	County	190.00	195.00	956.00
Body Art Facility Plan Review	County	360.00	369.00	1,812.00
Land Evaluation (void @ 3 years)	County	205.00	210.00	699.00
Plat Review	County	570.00 + 16.00 per lot	580.00 + 17.00 per lot	1973 + 54.00 per lot
Formal Hearing	County	660.00	677.00	1,350.00
Board of Appeals	County	400.00	410.00	1,364.00
Office Conference	County	200.00	205.00	409.00
Informal Hearing 2nd within two years	County	440.00	451.00	900.00
Food Workers Class	County	100.00	103.00	204.00
Food Class - ServSafe	County	205.00	210.00	419.00
ServSafe Retest	County	115.00	118.00	235.00
ServSafe Recertification	County	115.00	118.00	235.00
ServSafe Recertification (if cancelled in less than 2 days)	County	40.00	41.00	81.00
Swimming Pools/Spas - Inspections	County	190.00 per location + 54.00 per additional pool	195.00 per location + 55.00 per additional pool	391.00 per location + 111.00 per additional pool
Swimming Pools/Spas - Follow-up Inspection	County	80.00	82.00	165.00
Mobile Home Parks 25 sites or less	State of Michigan	25.00	26.00	MDLARA Inspects
Mobile Home Parks 26 sites or more	State of Michigan	25.00 + 0.50 per site	25.00 + 0.50 per site	MDLARA Inspects
Solid Waste Fee	State of Michigan	As required by Act 451	As required by Act 452	As required by Act 452
Permanent Campground License	County	190.00	195.00	784.00
Temporary Campground License	County	95.00	97.00	392.00
Temporary Campground License 1-25 sites	State of Michigan	TBD by DEQ	TBD by EGLE	TBD by EGLE
Temporary Campground License 26-50 sites	State of Michigan	TBD by DEQ	TBD by EGLE	TBD by EGLE
Temporary Campground License 51-75 sites	State of Michigan	TBD by DEQ	TBD by EGLE	TBD by EGLE
Temporary Campground License 76-100 sites	State of Michigan	TBD by DEQ	TBD by EGLE	TBD by EGLE
Temporary Campground License 101-500 sites	State of Michigan	TBD by DEQ	TBD by EGLE	TBD by EGLE
Temporary Campground License 500+ sites	State of Michigan	TBD by DEQ	TBD by EGLE	TBD by EGLE
Radon Test Kits	County	10.00	10.00	10.00
Soil Re-evaluation	County	105.00	108.00	358.00
Septic Installer Initial Registration	County	115.00	118.00	205.00
Septic Installer Registration	County	210.00 every three years	215.00 every three years	337.00 every three years
Engineered/Alternative System Review	County	265.00	272.00	893.00
Enforcement Re-inspections	County	140.00	144.00	286.00
Established Hourly Rate Reimbursement (billed in 1/4 hrs.)	County	200.00 per hour	205.00 per hour	205.00 per hour
CIA Regulation Fine	County	Varies 100.00 - 1,000.00	Varies 100.00 - 1,000.00	Varies 100.00 - 1,000.00
Water, Soil & Dust Sample Collection, Air Monitoring	County	205.00 per hour + lab fee	210.00 per hour + lab fee	210.00 per hour + lab fee

Fee Description	Authority	FY 2020	FY 2021	FY 2021
		Approved Fee	Recommended Fee	Recommended Fee Cost Recovery-Env Health
Lead Risk Assessment	County	420.00	431.00	442.00
Lead Inspection	County	365.00	374.00	384.00
Combination Inspection/Risk Assessment	County	480.00	492.00	505.00
Clearance Sampling	County	310.00	318.00	326.00
Cemetery Development Review	County	565.00	580.00	595.00
Disinterment Permits	County	105.00	108.00	111.00
NSF Check Fee - subject to increase by the bank	County	20.00	20.00	20.00
Immunization Fee Schedule				
Hepatitis A - Adult	County	70.00	70.00	
Hepatitis A - Adolescent	County	40.00	40.00	
Hepatitis B - Adult	County	65.00	75.00	
Hepatitis B - Adolescent	County	40.00	40.00	
Dtap-Hep B-IPV Pediarix	County	80.00	90.00	
Dtap	County	35.00	35.00	
Dtap-IPV-HIB Pentacel	County	100.00	110.00	
Dtap-IPV Kinrix	County	55.00	60.00	
Dt	County	55.00	65.00	
Flu	County	20.00	25.00	
HPV-9 Gardasil	County	220.00	235.00	
IPV	County	35.00	45.00	
Meningitis	County	130.00	135.00	
Meningococcal B Bexsero	County	180.00	190.00	
Meningococcal B Trumenba	County	140.00	160.00	
MMR	County	80.00	85.00	
HIB	County	30.00	35.00	
Pneumonia	County	110.00	135.00	
Prevnar	County	205.00	235.00	
Rotavirus	County	90.00	90.00	
TB Test	County	15.00	15.00	
TD-PF	County	35.00	40.00	
Tdap	County	45.00	50.00	
MMR-V (ProQuad)	County	220.00	235.00	
Zostavax (Zoster Vaccine)	County	220.00	220.00	
Varicella	County	140.00	150.00	
Shingrix	County	155.00	165.00	
Charge to Administer Vaccine	County	20.00 per injection	20.00 per injection	
Family Planning Clinic				
Services				
Initial Visit (ages 5-11)	County	30.00 - 120.00	30.00 - 120.00	
Initial Visit (ages 12-17)	County	32.00 - 128.00	32.00 - 128.00	
Initial Visit (ages 18-39)	County	32.00 - 128.00	32.00 - 128.00	
Initial Visit (ages 40-64)	County	40.00 - 160.00	40.00 - 160.00	
Annual Visit (ages 5-11)	County	25.00 - 100.00	25.00 - 100.00	
Annual Visit (ages 12-17)	County	25.00 - 100.00	25.00 - 100.00	
Annual Visit (ages 18-39)	County	25.00 - 100.00	25.00 - 100.00	
Annual Visit (ages 40-64)	County	30.00 - 120.00	30.00 - 120.00	
Office Visit-New (Simple)	County	10.00 - 40.00	10.00 - 40.00	
Office Visit-New (Moderate)	County	16.00 - 64.00	16.00 - 64.00	
Office Visit-New (Complex)	County	22.00 - 88.00	22.00 - 88.00	
Office Visit-Established (Simple)	County	7.00 - 28.00	7.00 - 28.00	
Office Visit-Established (Moderate)	County	10.00 - 40.00	10.00 - 40.00	
Office Visit-Established (Complex)	County	12.00 - 48.00	12.00 - 48.00	
Pregnancy Test	County	3.00 - 12.00	3.00 - 12.00	
Blood Count - Hemoglobin	County	2.00 - 8.00	2.00 - 8.00	
Vaginal Smear (Wet Mount)	County	2.00 - 8.00	2.00 - 8.00	
Injection Administration	County	5.00 - 20.00	5.00 - 20.00	
IUD Insert	County	18.00 - 72.00	18.00 - 72.00	
IUD Removal	County	19.00 - 76.00	19.00 - 76.00	
Diaphragm/Cervical Cap Fitting & Instruction	County	16.00 - 64.00	16.00 - 64.00	
Insertion Contraceptive Capsule	County	20.00 - 80.00	20.00 - 80.00	
Removal Contraceptive Capsule	County	21.00 - 84.00	21.00 - 84.00	
Contraceptive Supplies				
Oral Contraceptive (one cycle)	County	5.00 - 20.00	5.00 - 20.00	
Plan B (emergency contraceptive)	County	2.00 - 8.00	2.00 - 8.00	
Diaphragm/Cervical Cap	County	5.00 - 20.00	5.00 - 20.00	
Condoms (Female)	County	1.00 - 4.00	1.00 - 4.00	
Foam, Jelly, Cream or VCF	County	2.00 - 8.00	2.00 - 8.00	
IUD-Paraguard Copper T	County	62.00 - 248.00	62.00 - 248.00	
Nuva Ring	County	8.00 - 32.00	8.00 - 32.00	
Xulane Patch	County	15.00 - 60.00	15.00 - 60.00	
Levonorgestrel 52mg. (Liletta IUS)	County	15.00 - 60.00	15.00 - 60.00	
Depo-Provera	County	10.00 - 40.00	10.00 - 40.00	
Implanon Implant System	County	113.00 - 452.00	113.00 - 452.00	
Pharmaceuticals				
Flagyl 4 or 8 tabs	County	2.00 - 8.00	2.00 - 8.00	
Ferrous Sulphate	County	2.00 - 8.00	2.00 - 8.00	
Diflucan	County	2.00 - 8.00	2.00 - 8.00	
Sexually Transmitted Disease Clinic				
Clinic Use	County	5.00	5.00	
Office Visit - New Patient	County	10.00 - 40.00	10.00 - 40.00	
Office Visit - Established Patient	County	7.00 - 28.00	7.00 - 28.00	
GC Culture	County	3.00 - 12.00	3.00 - 12.00	
GC Test	County	10.00 - 40.00	10.00 - 40.00	
VDRL	County	3.00 - 12.00	3.00 - 12.00	
Pregnancy Test	County	3.00 - 12.00	3.00 - 12.00	
Herpes	County	2.00 - 8.00	2.00 - 8.00	
CT/GC Combo Test	County	16.00 - 80.00	16.00 - 80.00	

<u>Fee Description</u>	<u>Authority</u>	<u>FY 2020 Approved Fee</u>	<u>FY 2021 Recommended Fee</u>	<u>FY 2021 Recommended Fee</u> Cost Recovery-Env Health
Chlamydia Test	County	10.00 - 40.00	10.00 - 40.00	
Vaginal Smear (Wet Mount)	County	2.00 - 8.00	2.00 - 8.00	
Venipuncture	County	10.00	10.00	
Gram Stain	County	2.00 - 8.00	2.00 - 8.00	
Communicable Disease				
Office Visit - New Patient	County	10.00 - 40.00	10.00 - 40.00	
Office Visit - Established Patient	County	7.00 - 28.00	7.00 - 28.00	
Home Visit - New Patient	County	14.00 - 70.00	14.00 - 70.00	
Home Visit - Established Patient	County	12.00 - 60.00	12.00 - 60.00	
Venipuncture	County	10.00	10.00	

EXECUTIVE TEAM BRAINSTORMING SESSION | JUNE 18, 2019

Current Mission: To protect and promote the public's health and well-being

Current Vision: To be a valued leader, partner, and service provider building a healthy community

OPERATIONAL CONSIDERATIONS

Idea	Justification	Cost
➔ Mobile Services (2 buses) FP/Imss/STD/SSP/WIC/Lead Water Sample Collection	To align with BOC Strategic Plan. Based up continued decline in main clinic attendance across the board and trends for services that "meet the people"	Family Planning grant - \$600K (bus \$400K plus operations)
➔ New Electronic Health Record	Insight no longer supported and new EMR is necessary	Quotes IP Patagonia, MyInsight, Epic, others??
➔ Expanded Nutrition Services in the community	Create staffing patterns that allow for Nutritionists to be in the community (2 additional Staff)	\$200K
➔ Water testing for Metals	Community need identified for lack of this testing – other LHDs provide	Equipment/Reagents – Cost estimates IP
➔ School Nursing Services	PH interventions need to occur in structured settings with the youth - evidence based programming can affect health outcomes	Staffing of PHN I – identification of #needed and school settings – IP
➔ Change Staffing Patterns and Hours of Operation (4, 10's for staff)	With short staffing current patterns and service delivery are NOT working. Imms is open 17 hours/week, FP = 24 hours, STD = 16 hours, WIC = 40 hours	Ideally would be budget neutral (or positive to allow for other programming – as above)
➔ Central Scheduling for appointments (Imms, FP, STD, WIC)	To better utilize Office Assistants and provide better customer service for the public	Would any phone system changes be needed/programing cost? – IP
➔ Determine appropriate staffing patterns	Skeleton staffing is no sufficient and inhibits future growth, staff efficiency, and effective delivery of customer service needs.	EHS – 2 short CD – 1 short PHN – 1+ short Epi - 1 short Health Educators – 2 short
➔ Focus service decisions and programming on Billable and Funded services	Need to research billable services to generate revenue for programming	Medicaid billable services – Costs/Reimbursements unknown?

PARTNERSHIP DEVELOPMENT

Idea	Justification	Cost
➔ Residents providing services for FP/STD – contract for services with CMU?	Provider capacity is limited and funding scarce for staffing positions. Need to consider other alternatives to providing FP/STD services in the community	Costs Unknown?
➔ Community Resource Coordinators	Gap identified by stakeholders that coordination of community resources is lacking. Need an unbiased – neutral convener to be effective – that’s PH!	Community Health Workers - # unknown
➔ Other CMU Partnership Ideas: Sports Physicals Street Medicine Program Centering Parenting		

July 16, 2020

SAGINAW COUNTY HEALTH DEPARTMENT
NEW MILLAGE PROPOSAL

“For the purpose of reinforcing public health infrastructure and restoring capacity; to ensure adequate staffing of public health nurses and experts, data analysis and reporting, critical technology needs, broader capacity to provide direct services, resource readiness for emergencies, and continued communication with health partners, county leaders, and the public, shall the County of Saginaw increase in the limitation of the total amount of general ad-valorem taxes which may be imposed for all purposes upon all taxable real and personal property in Saginaw County, as authorized by Article 9, Section 6 of the Michigan Constitution of 1963, as amended, and levy up to _____ Mill (\$____.00 per \$1,000) of taxable valuation on such property as finally equalized during the years 202(0, or 1) – 20____, both inclusive, which if approved and levied in its entirety is estimated to raise \$2.5 million in the first year?”